

Europass Curriculum Vitae



Personal information

First name(s) / Surname(s)	Wolfgang Kniejski	
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E-mail(s)	wolfgang.kniejski@inigraphics.net	
Nationality	German	
Date of birth	08 August 1957	
Gender	Male	

Occupational field **Treasurer and Business Development Director**

Work experience

Dates	2004 →	
Occupation or position held	Director	
Main activities and responsibilities	Treasurer and Technology Transfer Director	
Name and address of employer	INI-GraphicsNet Foundation Darmstadt	
Dates	1999 - 2003	
Occupation or position held	Business Manager	
Main activities and responsibilities	Business Manager on an honorary basis	
Name and address of employer	INI-GraphicsNet Foundation Darmstadt	
Dates	1991 - 2003	
Occupation or position held	Controller	
Main activities and responsibilities	Financial Manager	
Name and address of employer	Fraunhofer-Institute for Computer Graphics Darmstadt	

Education and training

Dates	1985 - 1991	
Title of qualification awarded	Master Degree „Diplom-Kaufmann“	
Principal subjects / occupational skills covered	Studying Business Management and Economics	
Name and type of organisation providing education and training	University of Mannheim	
Dates	1980 - 1985	
Title of qualification awarded	Consultant / Marketing Manager	

Name and type of organisation providing education and training | Telerent Television and Video Services GmbH in Lübeck (Germany)

Dates | 1977 - 1980

Title of qualification awarded | Business Management Trainee Program

Name and type of organisation providing education and training | Radiohaus Lehmensiek Lübeck (Germany)

Personal skills and competences

Mother tongue(s) | **German**

Other language(s)

Self-assessment
European level (*)

English

Italian

Understanding				Speaking				Writing	
Listening		Reading		Spoken interaction		Spoken production			
C2	Proficient user	C2	Proficient user	C2	Proficient user	C2	Proficient user	C2	Proficient user
A1	Basic User	A1	Basic User	A1	Basic User	A1	Basic User	A1	Basic User

(*) [Common European Framework of Reference \(CEF\) level](#)

Social skills and competences

Organisational skills and competences	Reviewer /Juror in several Business Plan Competitions on behalf of private Organizations as well as for Governmental Agencies, e.g. German Governments, Korean Government, Austrian Government; GALILEO – European Masters Competition; Bulgarian High-Tech Business Incubator Idea Competition
	<p>Project Achievements:</p> <ul style="list-style-type: none"> ▪ Establishment of Technology Transfer Offices at Bulgarian Public Research Organisations Grant Scheme ▪ UniTechSpin – Establishment of processes and mechanisms to foster technology commercialisation at the Technische Universität Darmstadt ▪ Establishment of a self-sustainable modular entrepreneurship qualification program in the region of Südhessen in Germany ▪ GründerFLAIR MV - Networking universities and research institutions in Mecklenburg-Vorpommern, Germany, to foster entrepreneurship ▪ Promoting Innovation and Valorization of Research Results from the Faculties and Research Institutions of Universidade do Porto ▪ The Feasibility of Promoting Innovation and Valuation of Research Results from the Universities in the North of Portugal through the Establishment of a Technology Incubation Centre for the Furniture Market ▪ Establishment of a for-profit networked high-tech start-up incubator in Athens, Greece ▪ Feasibility study for the concept of a Satellite Navigation tech centre in the State of Hessen, Germany (Space-Incubator) ▪ Establishment of a Satellite Navigation Incubator (CESAH) in the State of Hessen, Germany ▪ Execute professional evaluation of technology, products quality, potential marketability and competitiveness of high technology companies in Daedok Valley, Korea, for supporting entry of the companies into the global market. ▪ Patentverwertungsagentur Mecklenburg-Vorpommern – Supporting the establishment of a patent exploitation agency in Mecklenburg-Vorpommern, Germany ▪ Supporting the Universität Würzburg and Fachhochschule Aschaffenburg – in the framework of the BMBF-Project 'Initiative Patentverwertung' IPV ▪ Concept for Establishing a High-Tech Incubator in Singapore supported by EDB Economic Development Board, Singapore ▪ SWITCH – Spin-off-support for Women in Information Technologies ▪ KIS-4-SAT – Developing a voucher system to stimulate innovative behaviour of Knowledge Intensive service firms in the Satellite Navigation Applications markets ▪ CITECH – Establishment of an Applied R&D and Technology Transfer Entity in the region of Medimurie in Croatia
Technical skills and competences	All kind of business administration and office software
Computer skills and competences	Standard Microsoft Office applications and software tools
Artistic skills and competences	

Other relevant information Recent Awards

Winner of the Leap 2006 Award on Innovation Management Concepts, Singapore 2006

Publications (since 2005)

- Gesellschaft für Informatik e.V. – FG (5.1) „Software and Service Market“, Workshop Commercialisation Strategies for IT-Innovations, Bamberg, Germany, February 2005
- EXIST Workshop on start-up support methodologies, Kiel, February/March 2005
- Baltic Forum for Innovation and Entrepreneurship, Rostock, April 2005
- Networking & Cluster - A dynamic to accelerate innovation and entrepreneurship in Europe, EBN IASP Innovation Congress, Nantes, France, May 2005
- DIFI Conference on Radical Innovations, Darmstadt, Germany, October 2005
- Korean/German Conference on Trade and Technology Transfer, Frankfurt, Germany, November 2005
- Transforming Innovations into Business Opportunities, Washington D.C., May 2006
- INI-GraphicsNet Stiftung – Development towards Success; Inauguration Conference, Darmstadt, Germany, May 2006
- Networked Innovation – International Conference on Transnational Technology Transfer, Darmstadt, Germany, May 2006
- World Trade Day 2006 – Bryant University, Smithfield, R.I., USA, June 2006
- Technologies and Innovation – Commercialisation Workshop at the Prof. Dr. Asen Zlatarov University, Burgas, Bulgaria, September 2006
- Asia Pacific Business Incubation Summit, Singapore, November 2006
- Let's Go For Growth @ Barcelona Activa – Barcelona, Spain, November 2006
- EBN Detect-it2 Spring Conference “Opportunities for SMEs, BICs and Business Support Organizations”, Brussels, Belgium, March 2007
- EBN Annual Conference on Global Innovation Bridges “A new generation of Business and Innovation Centers”, Canterbury, UK, June 2007
- Discovering the Future of Enterprise Development, London, UK, September 2007
- Finanzierungsmöglichkeiten für High-Tech Gründungen; Aktionstag für High-Tech Gründer, Darmstadt, November 2007
- EXIST – Entrepreneurship Conference, Cologne, Germany, November 2007
- EBN – Project Building Seminar: Using Business Ideas through Networked Pre-Incubation; Brussels, December 2007
- FemStart Conference on Female Entrepreneurship, Riga, Latvia, January 2008
- INVEST STIMULATION Conference on Innovation Support for Regional Growth, Medimurje, Croatia, June 2008
- Qualification Needs for High-Growth SMEs; EBN Conference, Budapest, Hungary, June 2008
- Baltic Dynamics Conference: Changing Roles of Science and Technology Parks overcoming challenges for the New Global Economy, Tartu, Estonia, September 2008
- Global Collaboration for Transnational R&D and Technology Transfer, Zagreb, Croatia, October 2008
- German Exhibition Technologies for the Bulgarian Market; Burgas, Bulgaria, October 2009
- IT-Anwendungen der Zukunft – Herausforderungen beim Transfer wissenschaftlicher Erkenntnisse, Diez, Germany, January 2009

Additional information

1988 – 1993 - Lecturer for business management, business law, economics, and statistics at the Bildungszentrum der AOK in Eisenberg, Germany.
1993 – 2003 - Treasurer of Fraunhofer Center for Research in Computer Graphics, Inc., in Providence, Rhode Island, USA.
since 2003 - Treasurer of imedia – The ICPNM Academy, Inc., in Providence, R. I., USA.
since 2004 - Treasurer of Omaha Graphics and Media Laboratories in Omaha, Nebraska, USA.
since 2006 - Chief Financial Officer of Services-4-Ventures Inc., Providence, R.I., USA.
since 2007 - Chief Financial Officer of MIVTech, Panama.

Annexes